



In Collaboration with





SPONSORSHIP & SHOWCASE

# PROSPECTUS 27-29 June 2022

CORDIS HOTEL, 83 SYMONDS ST, GRAFTON AUCKLAND 1010, NEW ZEALAND





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# WELCOME

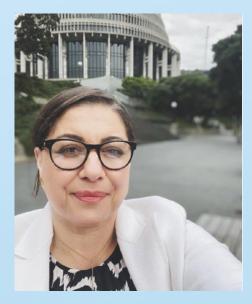
### WELCOME TO HEALTHTECH WEEK 2022, 'AOTEAROA - THE REVOLUTION IN HEALTH"

We invite you to join us in Auckland for our annual HealthTech Week titled 'Aotearoa – The Revolution in Health'. This year the conference will delve into all aspects of the health transition and what these changes mean for our industry. From how innovative technology will be made available through the new system, how we tackle market access in this new world, to how we as industry can contribute to achieving the goals set by the Pae Ora (healthy futures) Bill.

HealthTech Week will look and feel a little different this year as we have widened our collaborations to encompass other associations we work closely with. As very well received last year, we are continuing to partner with our colleagues from Callaghan Innovation and Consortium for Medical Device Technologies (CMDT) to bring you the 'Innovation Day' which showcases New Zealand's innovation in medical technology and the ecosystem that can support our vibrant sector, from research, development and commercialisation to market access. We are also collaborating with the Digital Health Association (DHA formerly NZHiT), Medicines NZ and Health Informatics NZ (HiNZ) to bring you a broadened perspective of the health transition encompassing data & digital and medicines. Increasingly we are seeing an overlap in both the issues facing each of these sectors and technology that blurs the lines between medicines, medical devices and digital platforms.

HealthTech Week is a fantastic opportunity to hear from senior leaders from the new health entities such as Health NZ and the Maori Health Authority. Industry leaders and clinicians will give their perspectives on the health transition and importantly, we will hear from patients and what the changes to health mean for them. After all, the goals of improved patient outcomes and equitable access are at the heart of the transition.

We believe there is something for everyone at HealthTech Week this year. Whether it is finding out more about the health transition, networking with colleagues you haven't seen for a while, attending the HealthTech Showcase to learn about new technology or attending the revamped Awards & Networking Night we would love to see you there.



**Cushla Currie**Chief Executive Officer
Medical Technology Association of NZ



## **OVERVIEW**

The health system in Aotearoa is poised for the most significant change in recent history with the disestablishment of the 20 DHBs and the establishment of Health NZ and the Maori Health Authority. As a critical component of the health system, the medical and digital industries will both play an important role in the success of the health transition. This conference will provide delegates with an opportunity to hear from senior leaders in the sector in order to better understand their role in the transformation.

#### **MONDAY 27 JUNE**

- Combined Innovation Day (Callaghan Innovations, CMDT, MTANZ). Focus on Commercial Collaboration and Innovation
- Welcome Function / Networking Drinks

#### **TUESDAY 28 JUNE**

- Health Transition Update from Ministry of Health, Maori Health Authority and Health NZ
- Perspectives on change and future focus
- Equity
- Awards & Networking Night

#### **WEDNESDAY 29 JUNE**

- Women in HealthTech (WiHT) Breakfast
   Session
- PHARMAC Review
- · Data capture, analysis and reporting
- Procurement and Supply Chain
- MTANZ AGM

#### **CONFERENCE OBJECTIVES**

#### **Promoting**

Showcasing new medical technology that enables patient-centred healthcare

Highlighting the value that medical technology offers to patients and society

Promote a transparent and simplified system of market access, regulatory and reimbursement pathways

#### Partnering

Develop and enhance relationships between all the stakeholders in the sector – researchers, companies, entrepreneurs, clinicians, investors and government

#### **Sharing Knowledge**

Articulate a common vision to address improved health outcomes and equity of access for New Zealanders.

Collaboration amongst stakeholders to accelerate development, funding, clinical implementation and export growth.

#### **Networking**

Offering opportunities to meet with senior leaders and to share ideas, enhance innovation and improve health outcomes.

Healthtech conference collaborates with Digital Health Association (DHA), Medicines NZ, and HiNZ and brings together vital stakeholder groups.



# DELEGATES

More than 200 leading healthcare sector professionals from across New Zealand.

# HEALTHTECH CONFERENCE COLLABORATES WITH DHA, MEDICINES NZ, AND HINZ AND BRINGS TOGETHER 8 VITAL STAKEHOLDER GROUPS

- Industry (Manufacturers & distributors of medical technology), Health IT and Pharma
- Clinical experts (Surgeons, nurses, clinicians, etc)
- Healthcare Providers (Hospitals (Private & DHBs),
   PHOs, Healthcare facilities, etc)
- Payors (Ministry of Health, ACC, MOH & Private insurance etc)
- Procurement & Regulators (PHARMAC, DHBs, MOH, Medsafe, NZ Health Partnerships, Private Hospitals, etc)
- Policy-Makers (Politicians, Ministry of Health, Local Government, etc)
- Researchers, entrepreneurs and investor groups
- · Patient and end-user groups





# SPONSORSHIP BENEFITS

By showcasing at or sponsoring this conference, you will connect your brand with key decision makers and stakeholders in healthcare in New Zealand, strengthen your company image, broaden your visibility, and make valuable professional contacts.

There are a number of sponsorship opportunities from which your company can select the best options to suit your budget and objectives.

Whether you want to raise your overall profile, reach a specific group or promote a special offer or new product, there is something here for you.

- Showcase and educate potential and existing clients about your products and services
- Increase your company's visibility and profile amongst a professional, qualified target audience
- Gain recognition including acknowledgment and clear demonstration of your organisation's involvement, commitment and support for the healthcare system
- An opportunity to contribute to the discussion with the professionals as they seek to find solutions to New Zealand's healthcare system
- Gain valuable insights, information and exposure to the latest developments in healthcare reform
- Inclusion in the integrated, professional marketing campaign





### KEYNOTE SPEAKER SPONSORSHIP

(Price by negotiation)



- Status associated with Keynote Speaker Sponsorship
- Opportunity to provide a Keynote Speaker (x1 1-hour session or by negotiation) and agenda input
- One Free Registration to HealthTech Conference
- One Free On-line Registration to HealthTech Conference
- One Free Welcome Function tickets
- One Free MTANZ Awards & Networking Night tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference

All prices exclude GST



### PLATINUM SPONSORSHIP \$15,000



- Status associated with Platinum Sponsorship
- MTANZ Conference input
- VIP Invitations and involvement in all HealthTech week events
- Complementary Interactive Showcase Display including two personnel registrations
- Three Free Registrations to Innovation Day
- Three Free Registrations to HealthTech Conference
- Three Free Online Registrations to HealthTech Conference
- Three Free Welcome Function tickets
- Three Free MTANZ Awards & Networking Night tickets
- Opportunity for Senior Director to deliver a presentation or be a speaker within a panel
- Formal acknowledgement at MTANZ Awards & Networking Night
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme

- Handout for display in registration area
- Company logo (large) displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference

All prices exclude GST



### GOLD SPONSORSHIP \$12,000



- Status associated with Gold Sponsorship
- Two Free Registrations to Innovation Day
- Two Free Registrations to HealthTech Conference
- Two Free Online Registrations to HealthTech Conference
- Two Free Welcome Function tickets
- Two Free MTANZ Awards & Networking Night tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo (large) displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference

All prices exclude GST



### SILVER SPONSORSHIP \$7,500



- Status associated with Silver Sponsorship
- Two Free Registrations to HealthTech Conference
- Two Free Online Registrations to HealthTech Conference
- Two Free Welcome Function tickets
- Two Free MTANZ Awards & Networking Night tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference

All prices exclude GST



### BRONZE SPONSORSHIP \$5,500



- Status associated with Bronze Sponsorship
- One Free Registration to HealthTech Conference
- One Free Online Registration to HealthTech Conference
- One Free Welcome Function ticket
- One Free MTANZ Awards & Networking Night ticket
- Acknowledgement of sponsorship during Opening and closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference

All prices exclude GST



### SUPPORTING SPONSOR \$2,500



- Status associated with Supporting Sponsorship
- Acknowledgement of sponsorship during opening and closing sessions
- Two Free On-Line Registrations to HealthTech Conference
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo (small) displayed on holding slides used throughout the conference.

All prices exclude GST



### AWARDS SPONSORSHIP

POA



- Status associated with naming rights of the MTANZ Awards. This is an important networking opportunity
- Ten Free MTANZ Awards & Networking Night tickets
- Opportunity for a company representative to make a brief speech at the start of the evening event
- Opportunity to have company banners at the entrance to the room of the awards venue and on stage for the duration of the evening
- Acknowledgment of sponsorship during Opening and Closing sessions at HealthTech Week Conference
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List Provided 10 working days prior to conference.

All prices exclude GST

### SHOWCASE PRICING & INFORMATION



Interactive Showcase Display (\$1,750+GST MTANZ Members; \$2,000+GST Non-Members)

Showcase includes space, table, chairs, and 2x showcase personnel registrations.

#### Additional showcase personnel available at \$250.00+GST

(includes all refreshments, meals, delegate collateral – but does not include access to the conference sessions, welcome function or Awards & Networking Night). A maximum of three additional showcase personnel registrations per exhibitor is available at this special price.

**HealthTech Week 2022 is staging an Interactive MedTech Showcase Display** on Monday 27th, Tuesday, 28th and Wednesday 29th June.

The objective being to provide an engaging environment for hands-on and clinician led interaction with Medical Devices.

Importantly companies who participate in the Showcase can invite customers and key opinion leaders to register for and visit the Showcase at no charge independent of the conferences.

Companies can choose to make appointments for their invitees or have them attend at their leisure over the two days.

The MedTech Showcase is proposed as representing the whole of the industry and is thus a collaborative event. Giving free access to customers offers a great opportunity for face to face interaction and networking that has been missed during the course of the pandemic.

The MedTech Showcase is an interactive showcase designed to show a patient journey through the various stages of diagnosis treatment and recovery and how professionally utilised Medical Devices are critical in this journey. To clarify we are not necessarily following a specific disease as this could prove too exclusive. Rather we'll position/group demonstrations where they sit relative to the patient journey.

Participants are encouraged to involve clinicians in demonstrating to and guiding hands-on experiences with the stakeholders as they make their way around the showcase.

For an investment of \$1,750 (MTANZ members) or \$2,000 (non-members), companies will be allocated space and a table and have two staff registered for the Showcase (additional staff are possible at \$250 each).

The event is a stand-up affair, again to encourage circulation amongst the demonstrations.

All prices exclude GST

### SHOWCASE TIMING & FLOORPLAN



#### **PACK-IN**

Date: Sunday 26 June Time: 14:00 - 18:00 hrs Venue: Great Hall 2 & 3,

Cordis Hotel

#### **OPEN HOURS**

Date: Monday 27 June Time: 10:30 - 18:00 hrs

(Includes Welcome Reception)

Date: Tuesday 28 June Time: 07:30 - 17:00 hrs

Date: Wednesday 29 June Time: 07:30 - 16:00 hrs

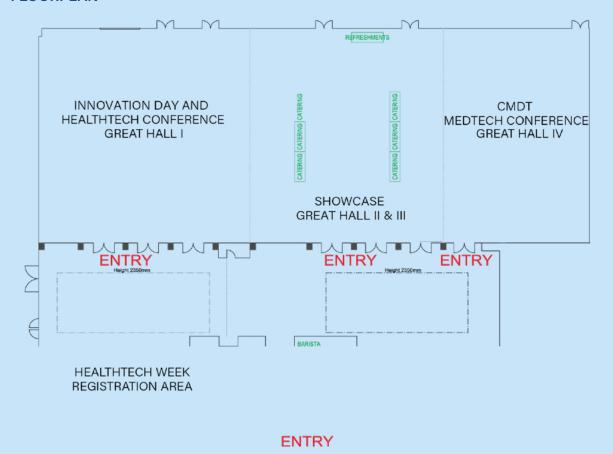
Due to Health & Safety requirements no access will be granted to the showcase area prior to the times specified.

#### **PACK-OUT**

Date: Wednesday 29 June Time: 16:00 - 19:00 hrs

A reminder that pack out must not begin before the times specified.

#### **FLOORPLAN**



# REGISTRATION INFORMATION



#### SHOWCASE ONLY REGISTRATION

Showcase only \$NZ250

Registration includes programme, one ticket to welcome reception, morning teas/lunches/afternoon tea.

NB: Does not include entry into the conference sessions.

#### DAY 1 INNOVATION DAY REGISTRATION

MTANZ Member & Non Member	\$NZ350
Government & Academics	\$NZ250

Full registration includes entry to the day's sessions, entry to showcase, one ticket to the welcome reception, morning teas/lunches/afternoon teas.

#### DAY 2 & 3 FULL MTANZ HEALTHTECH CONFERENCE

MTANZ Member	\$NZ1000
Non Member	\$NZ1200
Government & Academics	\$NZ800

Full registration includes access to the conference in person or via live webcast, entry to showcase, one ticket to the welcome reception, morning teas/lunches/afternoon teas.

#### SINGLE DAY MTANZ HEALTHTECH CONFERENCE

MTANZ Member	\$NZ550
Non Member	\$NZ650
Government & Academics	\$NZ450

#### **NOTES**

Please see www.healthtechweek.nz for registration and further details. Online registration opens beginning of April 2022.

#### **WELCOME RECEPTION**

Monday 27 June, 17:00 hrs to 18:30 hrs Great Hall 2 & 3, Cordis Hotel Cost included in full registration fee

Additional tickets: \$NZ92

Dress: Business Attire

#### **AWARDS & NETWORKING NIGHT**

Tuesday 28 June 18:30 to late Great Hall 1, Cordis Hotel

Tickets (per person): \$NZ150
Additional guest tickets (each): \$NZ150

Dress: Business Attire

All prices exclude GST



### **TERMS & CONDITIONS**



Terms and Conditions have been produced for the mutual benefit of the conference delegates, sponsors, showcasing companies, venue, showcase contractors & Medical Technology Association of New Zealand (MTANZ). We appreciate your agreement to these Terms and Conditions.

#### **BOOKING AND PAYMENT TERMS**

On receipt of your completed Application to Sponsor/Showcase form, MTANZ will raise an invoice for the sponsorship and/or showcase space cost.

- Sponsorships and Showcase Space can only be booked on receipt of the signed Application to Sponsor/Showcase form and will be allocated in consultation with showcasers. Bookings will be confirmed through a confirmation email.
- A tax invoice for the required sponsorship/showcase cost will be posted following the confirmation, and is payable 30 days from the date of the Tax Invoice.
- All monies due must be received prior to commencement of the Congress. Should any monies be outstanding the Showcase Manager has the right to refuse access to the showcase.
- If the sponsor/showcaser defaults in payment of any invoice when due, they will be liable to pay penalty interest of 2.5% per calendar month. The showcaser will also indemnify MTANZ from and against all MTANZ's legal costs and disbursements for collection of outstanding debt calculated on a solicitor and own client basis, including all debt collections costs.
- The Organising Committee reserves the right of refusal of any application.
- Subletting of space will not be permitted.
- All monies are to be paid in New Zealand dollars (NZ\$).

#### **CANCELLATION OF SHOWCASE SPACE**

- Submission of a signed Application to Sponsor/Showcase will be deemed as a firm booking.
- Any cancellations must be made in writing. In the event
  of cancellation 60 days prior to the date of the conference
  a service fee of 50% of the stand booking will apply. In the
  event of cancellation 30 working days prior to the date of the
  conference full costs of the stand booking will be charged.

#### **CANCELLATION OF SPONSORSHIP**

- Cancellations must be made in writing two months prior to the commencement of the event. In exceptional circumstances, the Organisers will be prepared to consider cancellation of the contract, but only if the following conditions are complied with: That the reason given for the cancellation is, in the opinion of the Organisers, well founded;
- If the cancellation is accepted more than two months before the conference commences, the Organisers shall retain 50% of the contract price. If the cancellation is accepted within two months of the conference then 100% of the contract price will be forfeited.

#### ALCOHOL

Alcohol cannot be served from stands Alcohol is not permitted in competitions.

#### CLEANING

Showcase spaces shall be kept clean and tidy throughout the conference. Cleaning of the space is the responsibility of the showcaser.

#### CODE OF ETHICS

Companies showcasing at this conference must adhere to the guidelines of the MTANZ Code of Ethics 7th Edition 2021. A copy of the Code can be viewed at www.mtanz.org.nz

#### **COURIER DELIVERIES**

All deliveries should be addressed to: Cordis Hotel 83 Symonds Street AUCKLAND

Please include the contact name and room number for delivery, details of the sender, number of boxes in delivery (i.e. 1 of 3 / 2 of 3 etc.) All deliveries must be received at the venue between the hours of 8.00am and 4.00pm, Monday to Friday only. No deliveries will be accepted via the main entrance of the venue – please do not be offended if you are directed to the loading bay to drop off any items.

#### **DAMAGES**

The showcaser shall take all reasonable care when installing/dismantling its equipment as not to cause damage to the venue carpet, walls and floors. The showcaser will be responsible for repairs if the structures are damaged.

#### SHOWCASE REGISTRATIONS

All showcasing personnel must be registered. Failure to wear a name badge may result in the showcaser being evicted from the venue. Please see prices included in this prospectus.

#### **FIRST AID**

MTANZ will have a basic first aid kit on site.

#### **FLOORPLAN**

MTANZ reserves the right to modify the floor plan to accommodate space sales or change as necessary. While MTANZ will use its best endeavours to consult the showcasers when modifying the floor plan, MTANZ is not obliged to do so.

#### FOOD

Give-aways of food are permitted from showcase stands, if prepackaged only. Showcasers are not permitted to sell, prepare or cook food within the showcase area.

#### **NOISE AND OBSTRUCTIONS**

Showcasers may advertise within their space and may use amplifiers or videos, but at all times the noise level must be reasonable and not detract from other showcase displays. Showcasers must not obstruct the aisles and public walking areas. The organiser may prohibit or regulate any noise level that it considers in its sole discretion is an annoyance or disadvantage to other showcasers. Where videos are used, adequate space must be allowed within the space and must not cause obstruction in the aisle.

### TERMS & CONDITIONS CONTINUED



#### **HEALTH & SAFETY**

Health and Safety Legislation: The showcaser must comply with all health and safety legislative requirements, including the Health and Safety at Work Act 2015 (HSWA) and all related legislative instruments, guidance and codes of practice (Health and Safety Legislation).

Obligation: The showcaser must ensure so far as is reasonably practicable the health and safety of its workers and any other workers whose work is influenced or directed by the showcaser. The showcaser must ensure so far as is reasonably practicable that the health and safety of other persons is not put at risk from work carried out by the showcaser.

The showcaser controls the place of work: Under these Terms and Conditions the showcaser will be in control of and manage the space as allocated and in fact occupied during the showcase/conference (Showcase Space). The showcaser will be responsible for all inductions and take all practicable steps to ensure the safety of all its workers, and any other parties associated with the performance of its obligations under these Terms and Conditions, including visitors, contractors, subcontractors, service providers, the public, visitors to the areas under the control of the showcaser and any person required to be at the Showcase Space at any time leading up to, during and after each conference/showcase.

Showcaser is responsible for training its workers: The showcaser is responsible for ensuring that all workers doing work for it are trained in the relevant health and safety requirements applicable to the use of the venue where an showcase/conference is held, and have all of the necessary skills, qualifications and experience to use the venue safely.

Audits: The showcaser must take part in any health and safety audits conducted by MTANZ if requested to do so, and accept that MTANZ or an independent third party will have access to the Showcase Space in order to review, monitor and/or audit the showcaser's health and safety procedures and practices for the purposes of such audits.

Health and Safety Plan: MTANZ and the showcaser shall consult, co-operate and co-ordinate to ensure that an appropriate health and safety management system is put in place for each showcase/conference, including policies and procedures so as to ensure compliance with the Health and Safety Legislation. Such system, policies and procedures shall include (without limitation):

- a) a comprehensive health and safety policy;
- **b)** health and safety objectives signed by a senior manager from both the showcaser and MTANZ;
- **c)** a hazard and risk register covering all hazards associated with hosting and running of a showcase/conference;
- **d)** a documented instruction process for personnel involved in hosting and running a showcase/conference covering all relevant aspects of health and safety management;
- e) a documented briefing process for representatives of the participating showcasers covering all relevant aspects of health and
- f) safety management, to be given at least 24 hours prior to a showcase/conference;
- g) a documented emergency plan for the venue;
- h) a designated warden for the venue;

- i) a health and safety system that complies with Health and Safety Legislation; and
- j) appropriate health and safety signage and information, evacuation procedures and emergency equipment at the venue, which are clearly visible to all those attending a showcase/conference; such system, policies and procedures to be notified to MTANZ at least 60 days prior to a showcase/conference for approval.

Showcaser must submit documents: The showcaser is required to hold on file all documents, such as, for example, a Health and Safety Plan, a completed hazard identification and control register and any associated job safety and environmental analysis, which MTANZ believes, can demonstrate to the showcaser's compliance with Health and Safety Legislation. The showcaser agrees to provide MTANZ with access to these documents if required within 5 working days of request.

Acceptance: The acceptance by MTANZ of a Health and Safety Plan, and the documents referred to in the preceding paragraph, will not release the showcaser from its responsibilities and obligations under Health and Safety Legislation or any of the requirements and conditions of these Terms and Conditions.

Notifying Ministry of Business, Innovation and Employment: The showcaser is responsible for notifying the Ministry of Business, Innovation and Employment of any incidents as required in the Health and Safety Legislation. Copies of any notifications to the Ministry of Business, Innovation and Employment by the Host are to be provided to NZC at the same time.

Notifying MTANZ: All accidents, incidents or near misses are to be reported to MTANZ immediately.

#### INDEMNITY AND EXCLUSION OF LIABILITY

To the extent permitted by law, nothing expressed or implied in these Terms and Conditions will confer any liability on MTANZ in respect of any:

- a) indirect, consequential or special loss, damage, cost or expense suffered or incurred by the showcaser as a direct or indirect result of a breach by MTANZ of any of its obligations under this agreement; or
- **b)** loss, damage, cost or expense suffered or incurred by the showcaser, to the extent to which this results from any act or omission by the showcaser.

The showcaser will indemnify MTANZ at all times against any loss, damage or cost excluding consequential loss or damage suffered or incurred by MTANZ as a direct result of a breach by the showcaser of any of its obligations under these Terms and Conditions.

#### **INSURANCE**

The showcaser will at their own expense hold adequate public liability insurance. The showcaser will provide proof of such insurance on request by MTANZ.

#### **PACK-IN & PACK-OUT**

Showcase pack-in and pack-out times are stated under the heading "Showcase Timings" and must be adhered to.

## TERMS & CONDITIONS CONTINUED



#### **PRIVACY**

MTANZ is committed to managing and protecting personal information in accordance with the Privacy Act 2020. Personal Information collected will only be used for the purposes of conducting the showcase/conference or for communicating with attendees after the showcase/conference has concluded. Where such communications constitute commercial electronic messages within the meaning of the Unsolicited Electronic Messages Act 2007 and are by electronic means, MTANZ will only communicate with those persons who have consented to receiving such messages from MTANZ. Personal information will only be kept for as long as it is reasonably needed for the purpose for which it was collected. We may share your personal information with official third party contractors, conference attendees and the organising committee for the purpose of assisting you with your showcase participation and for marketing purposes (if you have consented to it). We may also be required to share your information as required by law. We take all reasonable steps to ensure that information (including personal information) collected by MTANZ is securely stored and protected. Persons have the right to access and request correction of their personal information held by us.

Requests to access and or request correction of personal information should be sent to MTANZ at the address provided at the front of this Agreement.

#### **SECURITY**

Every precaution will be taken to protect showcaser's equipment. However MTANZ and the venue will not accept responsibility for the loss or damage to equipment placed at the venue. In all cases the showcaser must assume responsibility for damage of property, accident and injuries to employees, delegates and others.

#### OTHER REQUIREMENTS

The showcaser/contractor/subcontractor shall ensure that all the necessary insurances and licenses are available and current and that the safety and legality of any activity carried out within the venues is beyond question.

The showcaser/contractor/sub-contractor must ensure that their workspace is kept neat and tidy so as to avoid any hazards or items likely to cause injury or harm to anyone.

The venue is a strictly no smoking venue and the showcaser must adhere to and enforce this policy and the requirements of the Smoke-free Environments Amendment Act 2003 and its amendments. Fire Exits must be kept clear at all times. Showcasers must comply with all reasonable direction of the venue operator.

#### DANGEROUS AND HAZARDOUS SUBSTANCES

Substances that are of a dangerous, flammable, explosive or objectionable nature must not be brought into the premises without formal notification to the Ministry of Business, Innovation and Employment, MTANZ and the venue operator.

Where it is proposed to use toxic materials or fluids, the disposal of such materials requires notification to the Ministry of Business, Innovation and Employment. The nature of the material or fluid and the quantities involved and a copy of the plan for disposal must be forwarded to MTANZ and the venue operator no later than 14 days prior to the showcase/conference.

No more than one day's supply of any hazardous or dangerous substance shall be stored on the stand or within the venue at any time. The remainder must be stored in closed containers in a location as per the Hazardous Substance and New Organisms Act.

#### PROMOTIONAL MATERIAL

No promotional material may be distributed (e.g. on seats in plenary sessions) or displayed outside of the stand area without permission of the Showcase Manager.

#### **CATERING LOCATIONS**

Morning Teas, Lunches, Afternoon Teas and Welcome Function will be held in the showcase hall.

#### STAND SPACE

Showcasers may set up their demonstrations within their purchased space only. Aisles and walkways must be kept clear at all times.

#### STORAGE ON SITE

Storage is strictly limited. If any storage is required prior, during or after the event this must be arranged with MTANZ, and will be entirely dependent on space availability. Transfer and storage of all items is the responsibility of the showcaser. Showcasers must ensure that labour is supplied to move large good items to and from the loading docks.

#### **UNOCCUPIED SPACE**

Any space not claimed and occupied by the commencement of the conference can be reassigned by MTANZ without refund to the original showcaser.

#### **FORCE MAJEURE**

In the event a strike, fire, war, government regulation, disaster, civil disorder, curtailment of transportation facilities, or Act of God should render the event execution impossible or the hall, in which the 2022 HealthTech Week and MTANZ HealthTech Annual Conference has been scheduled, unusable, refunds of showcase and/or sponsorship payments may only be distributed once the conference organiser has officially declared in writing that 2022 HealthTech Week and MTANZ HealthTech Annual Conference have been cancelled.

#### COVID-19

The Conference Organiser reserves the right to convert the inperson conference to a virtual one if COVID alert levels dictate and may adjust sponsorhips packages at their discretion. The interactive Showcase will be cancelled and related paid booking and registration fees will be refunded.

Any questions on the Terms & Conditions can be directed to: Medical Technology Association of NZ

PO Box 74116, Greenlane Central, Auckland 1546

Phone: +64 9 917 3647

Melanie Pitto

Email: melanie@mtanz.org.nz

## APPLICATION TO SHOWCASE/SPONSOR

# HEALTHTECH CONFERENCE 2022 HEALTHTECH SECTOR & INDUSTRY SUMMIT

#### **SECTION 1: COMPANY DETAILS**

Company Name:
Contact Name:
Postal Address:
Email:
Telephone:
Purchase Order No:
SECTION 2: SHOWCASE
Interactive display \$1,750+GST MTANZ Member rate \$2,000+GST Non-Member rate (includes table, chairs, and 2x showcase personnel)
Number of additional showcase personnel registrations:
(Indicate No.) \$250 +GST each
(Includes all refreshments, meals, delegate collateral – but does not include access to the conference sessions, welcome function or Awards & Networking Night). A maximum of three additional showcase delegates per exhibitor is available at this special price.
CECTION 2 CRONCORCUIR

#### **SECTION 3: SPONSORSHIP**

By signing and selecting a category below you will be contracted to the indicated category and level of sponsorship. You confirm that you have read and agree to the Sponsorship Cancellation Policy. Sponsorship applications are confirmed on a first-in first-served basis. An invoice will be raised for your sponsorship following confirmation of receipt of this application by the Medical Technology Association of New Zealand. Please note that prices quoted are in New Zealand Dollars.

Speaker Sponsor	POA
Platinum Sponsor	\$15,000 +GST
Gold Sponsor	\$12,000 +GST
Silver Sponsor	\$7,500 +GST
Bronze Sponsor	\$5,500 +GST
Supporting Sponsor	\$2,500 +GST
MTANZ Awards	POA

#### **GENERAL**

Please ensure that you have read the Terms and Conditions carefully. By signing and returning this application form you are agreeing to the terms and conditions stated in this prospectus.

These terms include (but are not limited to):

- Booking and Payment Terms
- Cancellation Terms
- MTANZ Code of Ethics Terms (for all showcasing companies)
- Pack-in and Pack-out times (as stated in this prospectus)
- Waiver of Liability Terms
- Showcase Space requirements as listed
- Occupational Health and Safety

I accept the Terms and Conditions as stated in the Sponsorship/Showcase Prospectus.

Please tick box if you wish to receive further information about related services or conferences.

Name:
Authorised Signature:
Ç
Authorised Printed Name:
Position:

#### PLEASE EMAIL BACK TO MTANZ

melanie@mtanz.org.nz

Medical Technology Association of New Zealand

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We champion high standards in our sponsorships and showcase. To discuss opportunities for your involvement please contact:

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### PLEASE GET IN TOUCH

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